

Microsoft Dynamics 365 Business Central

Microsoft's all-in-one business management solution for small to medium-sized organisations.

Dynamics 365 is a set of interconnected, modular applications from Microsoft covering financial, operational and sales-related business processes. Part of the Dynamics 365 family, **Business Central** is a comprehensive business management solution designed to meet the needs of small to medium-size companies.

Dynamics 365 Business Central is deployed in the cloud. It offers full ERP (Enterprise Resource Planning) capabilities, consolidating all of your company's data into a single repository. Connect financials, sales, purchasing, inventory, projects, service and manufacturing for a truly joined-up and accurate view of business performance.

Functionality that comes as standard with Dynamics 365 Business Central includes:

Financial management. Streamlined accounts receivable/accounts payable, automatic reconciliations to close, fast, and accurate reporting. Model and analyse data from across multiple dimensions to refine financial forecasts. Other modules include automatically assigned audit trails, simple bank account management and currency management.

Customer Relationship Management. Prioritise sales leads based on revenue potential. Track all customer interactions and generate insights on upsell/cross-sell opportunities. Maintain contact records, organise your campaigns. Synchronise CRM with other key organisational data, including orders, availability, and currencies.

Project management. Create, manage and track projects. Get real-time visibility on project status, profitability, and resource usage.

Supply chain management. Built-in intelligence allows you to predict when and where to replenish inventory, automatically calculate stock levels, lead times and reorder points.

Warehouse management. Create a bin process set-up considering warehouse dimensions and layout. Manage items at bin level. Capture data automatically.

Additional modules covering service management and manufacturing are available through the Dynamics 365 Business Central Premium license.



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Key benefits

- **Business without silos.** Connect all areas of the business - finance and operations - and boost efficiency with cross-departmental tasks and workflows.
- **Actionable insights.** Utilise Microsoft’s leading intelligent technologies to access business intelligence when and where you need it. Make better business decisions to accelerate growth. Includes real-time dashboards and Key Performance Indicators for each user role.
- **Easier collaboration.** Stay connected by installing the Business Central app in Microsoft Teams to share business data within your Team chats.
- **A simplified technology stack.** Consolidate numerous unconnected tools into a single system. Integrates seamlessly with Office 365.
- **Ready for growth.** Scale and perform as you grow using modern technologies built on the Microsoft cloud, such as machine learning and IoT, to help you adapt to market dynamics.

Find out more

As a Microsoft Gold Partner in data analytics and data platform, MHR is ideally placed to enable your organisation to apply the full potential of Dynamics 365 Business Central. This includes migration and implementation, configuration changes to meet organisational needs, as well as full and frank advice on the extensions available within the Dynamics 365 product line.

Contact us today for further information.

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